

## **Closing the Search**

### **1. Selecting the new leader**

Using information from interviews, meetings, and references, the client selects the candidate whose experience, capability, and personal characteristics hold the greatest promise for success.

### **2. Connecting with candidates no longer under consideration**

We make it a point to contact those candidates who have met with the committee and will not move forward to the final stage of the search. We offer feedback they might be able to use during future searches.

### **3. Assisting with final negotiations**

If desired, we assist in employment and compensation negotiations.